

Message Text

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44

ORIGIN OPIC-06

INFO OCT-01 AF-08 ISO-00 EB-07 /022 R

DRAFTED BY OPIC/F: BMHENDERSON

APPROVED BY EB/IFD/ OIA;RJSMTIH

EB/IFD/OIA:DHSTEBBING

AF/E:RCASTRODALE (INFO)

AF/S:DCHRISTENSEN (INFO)

----- 042837

P R 301813Z AUG 76

FM SECSTATE WASHDC

TO AMEMBASSY NAIROBI PRIORITY

INFO AMEMBASSY GABORONE

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FROM OPIC

E.O. 11652: N/A

TAGS:OPIC,KE,EFIN

SUBJECT: OPIC MISSION

REF: NAIROBI 9029

1. EMBASSY SUGGESTION REFTTEL OF SEPARATE AGENCY MEETINGS AND A MONDAY SCHEDULE IS ACCEPTED. HENDERSON BELIEVES NINETY MINUTES FULLY ADEQUATE FOR MOST MEETINGS AND ONE HOUR PLENTY FOR KTDC, CENTRAL BANK, AND DFCK. BECAUSE HENDERSON SCHEDULED DEPART 3:30 P.M., SEPTEMBER 9 FOR KIGALI REQUEST BANKERS MEETING BE MOVED TO LUNCHEON SEPTEMBER 9 OR PREVIOUS DAY.

2. OPIC INTENTION TO BRIEF EMBASSY PERSONNEL NOT THE REVERSE, AND WOULD LIKE TO DO SO FIRST THING SEPTEMBER 7. REQUEST EMBASSY OR USIA PROVIDE PROJECT AND CARROUSEL. WOULD ALSO LIKE TO USE SLIDES AT U.S. BUSINESS BRIEFING,
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BANKERS BRIEFING, CHAMBER OF COMMERCE AND POSSIBLY IDB AND

MIN COMMIND.

3. IN PAST EXPERIENCE WITH U.S. BUSINESS GROUP MEETINGS,
HAVE FOUND DISCUSSION ABOUT LOCAL BUSINESS PRACTICES MORE
OPEN AND FRANK IF REPRESENTATIVES PRESENT ONLY INCLUDE
EXPATRIATES. THIS IS ONLY A SUGGESTION, IF IT CAN BE

MANAGED WITHOUT OFFENDING ANYONE.

4. IN RESPONSE TO PARA 2, REFTEL, WE ASSURE EMBASSY OPIC
IS NOT SENDING A QUOTE STUDY TEAM UNQUOTE. POINT OF BRIEF-

INGS IS TO TELL THEM WHO WE ARE AND WHAT WE CAN DO.
PARNELL WILL THEN ATTEMPT TO FIND LIVE, VIABLE PROJECTS,
IF SUCH EXIST, AND TRY TO INTEREST U.S. COMPANIES IN THEM.
DECONTROL 8/26/77. KISSINGER

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